



Q&A

SSBCI Third Tranche Deployment Training

January 28, 2025

Q: Will these slides be shared after this meeting?

A: Yes, we'll send an email with links to the recording, slides, and Q&A. Meeting resources will also be posted on the FAME website at [FAMEmaine.com/growmaineforms](https://famemaine.com/growmaineforms).

Q: Do you have a sense of when FAME might decide to reallocate the insurance & fund equity capital? How will that decision be made?

A: Reallocation of funds will depend on demand within the current sub programs. FAME has the ability to move the funds to meet current demand.

Q: Given the pause on all program funding under the new administration, when do you anticipate accepting new applications?

A: Maine's SSBCI funds are not currently impacted by any pause of funding.

Q: Can you explain the 3:1 match requirement?

A: \$3 of private capital support to \$1 of SSBCI funds. If a borrower qualifies as a Very Small Business (VSB) or Socially Economically Disadvantaged Individual (SEDI), the match requirement is reduced to 1:1, if the SSBCI funds are under \$1 million.

Q: What is the Private Capital at Risk requirement?

A: The lending entity is required to have a minimum 20% of their own private capital included in the transaction.

Q: Does FAME now have the tranche 3 funds, or are they still on hold at the federal level?

A: FAME has the tranche 3 funds.

(cont'd.)

Q: Do loans funds from the Regional Economic Development Revolving Loan Program (REDRLP) count as Private Capital at Risk (PCAR)?

A: First generation REDRLP funds are ineligible. Revolved or second generation REDRLP funds are eligible as PCAR.

Q: If I have a \$100,000 existing Line of Credit (LOC), and would like to increase the LOC to \$250,000, is the \$150,000 increase eligible for SSBCI?

A: The additional \$150,000 would need to be a separate LOC to be eligible.

Q: Can the participating agency application forms be signed via DocuSign?

A: Yes, DocuSign is permitted.

Q: Are there specific appraisal requirements on SSBCI loans?

A: No.

Q: Where can I find appropriate forms?

A: Forms are available on FAME's website at FAMEmaine.com/growmaineforms.

Q: How do I document owners' equity contributions?

A: Funds can be documented on Settlement Statements or other documentation of available funds on the date of closing.

Q: Is any amount of sweat equity allowable toward the owner equity requirement?

A: No, it must be documented cash.

Q: What is the frequency of reporting?

A: Quarterly.

Q: Previously there was a one-time fee only on the disbursements. Is this changing to 0.75% on the total portfolio annually?

A: There is a one-time 0.75% fee on SSBCI funds.